



**SAGE MAS 90    SAGE MAS 200**

**SALES ORDER**

**REPORTS**

- Open Orders by Promise Date
- Picking Sheets / Packing Lists
- Sales Invoices
- COD & Shipping Labels
- Backorder Report
- Monthly Sales Recap by Product Line
- Monthly Sales Recap by Warehouse
- Monthly Sales Recap by Warehouse/Product Line/Division
- Daily Sales Journal
- Daily Drop Ship / Shipment Report
- Daily Gross Profit Journal
- Daily Backorder Report
- Daily Sales Recap Reports
- Daily Transaction Register
- General Ledger Posting Recap
- Sales Order Recap
- Open Sales Order Report
- Open Orders by Item Report
- Tax Journal Summary & Detail Report
- Auto Generate Orders Register
- Sales Order/Quote History Report
- Customer Sales History Report
- Lot/Serial Number History Report
- Shipping History Report
- Open Orders by Job Report

**BUSINESS ALERTS**

Business Alerts is an additional module that monitors your Sage MAS 90 or 200 database and can send e-mail notifications to appropriate staff, customers, or vendors based on specific business events. Available predefined Sales Order alerts are:

- New sales order invoices are created with an e-mail automatically sent to the customer
- Sales orders are entered with totals exceeding a specified amount
- The open order amounts for a customer exceeds the specified dollar amount
- Sales order package tracking information is automatically sent to customers when the order ships

	Item Code	Ordered	Back Ordered	Unit Price	Extension	Comment
1	GLOB-V-3060-25W	2.00	.00	89.600	179.20	
2	GLOB-V-3096-25W	5.00	.00	110.730	553.63	
3	GLOB-V-3696-25W	4.00	.00	131.000	524.00	
4	PFS-007-CABLE	1,000.00	.00	.180	180.00	
5	PFS-007-CONN-F	10.00	.00	13.000	130.00	
6	PFS-007-CONN-M	15.00	.00	13.000	195.00	
7	VOG-CM-CASTERS	10.00	.00	20.460	204.60	
8	VOG-CM-MBP	2.00	.00	42.000	84.00	

  

Description	GLOBE FOLDING TABLE 30x60
Warehouse	001
U/M	EACH
Shipped	.00
PL	1

Total Amount: 4,739.95

When a customer calls to place an order, you need to have lots of information at your fingertips. With Sage MAS 90 and Sage MAS 200 ERP systems, you'll have the customer's mailing address and shipping addresses, and you'll know the availability of specific units in inventory or alternate items if those being ordered are out of stock. Additionally, you'll know item pricing, quantity pricing, specific customer pricing, costs, customer credit limits, credit card deposit information, and much more. The Sales Order module leverages an efficient dual-entry grid entry design that allows you to personalize your order entry screen while improving data process entry.

As customer orders are filled and completed, you need to invoice the orders and properly ship them. All original sales order information can be recalled, allowing you to enter exact quantities shipped and backordered. And, with the pick, pack and ship feature, your warehouse staff can identify the package in which each item is shipped, print a packing list, and enter carrier tracking numbers for customer service inquiries. You can have the system automatically generate invoices from a range of sales orders, and automatically print a Daily Backorder report. You can affix all finished shipping cartons with shipping labels and, if appropriate, COD tags that include billable freight.

You can design and print all quotations, sales orders, picking sheets, packing lists, invoices and statements using the built-in Crystal Reports® software. Logos and other graphics may be added to each form, and you can select the font size, color, and type for each data field on the form for a professional custom look.

When you integrate this module with the Inventory Management, Accounts Receivable, and Purchase Order modules, you have a powerful, flexible and easy-to-use distribution system. Adding e-Business Manager, Credit Card Processing, Bar Code, and StarShip modules brings unparalleled customer service capabilities to the mix.

